



## TRASSIR TODAY

**18 YEARS** 

OF EXPERIENCE IN **CCTV SURVEILLANCE**  1700+

**LOYAL CUSTOMERS** ALL OVER THE GLOBE 30%

**COMPOUND ANNUAL GROWTH RATE** 

**22** 

**TOP-10** 

**COUNTRIES OF TRASSIR INSTALLATIONS** 

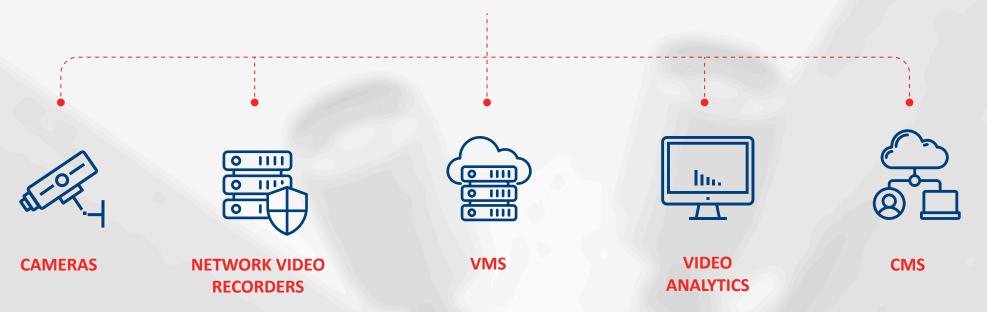
**COMPANIES** IN EMEA

RATED AMONG THE TOP-30





### CCTVECOSYSTEM



**NEURAL NETWORKS** 

**ARTIFICIAL INTELLIGENCE** 

**MACHINE LEARNING** 

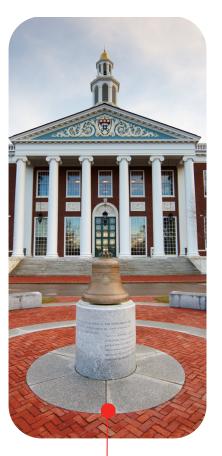
# TRASSIR: WIDE RANGE OF SOLUTIONS FOR VARIOUS INDUSTRIES















HORECA

EDUCATIONAL INSTITUTIONS

**RETAIL** 

MANUFACTURING ENTERPRISES

# OUR CLIENTS AND PARTNERS ACROSS THE GLOBE















































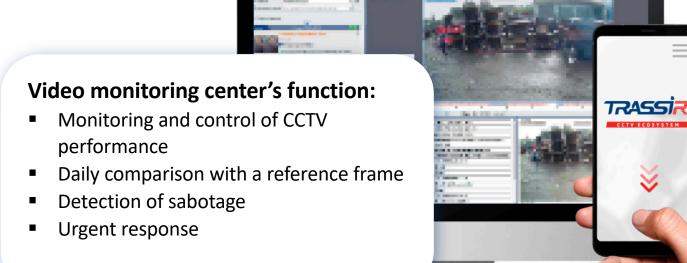




### TRASSIR DEFFENDER

TRASSIR DEFENDER is a service for protecting objects using a video surveillance system, a video monitoring center and specialized software that allows to provide round-the-clock security of objects without the physical presence of security guards.





#### **Cost Optimization**

Installed video surveillance and security processes outsourcing reduces the number on security staff and operational expenses

#### 24/7 protection

Protecting the assets and monitoring the performance of the CCTV 24/7. Without breaks and shift changes.

#### No false positives

Proper verification and artificial intelligence based on deep learning



## TRASSIR EQUIPMENT

Our equipment is installed on-site to recognize all instances of trespassing. The kit allows audio communication with the offender to prevent further criminal activity.





- Supplies power to network devices and cameras
- Sets up a single network with all the devices



#### **LOUDSPEAKER**

 Transmits addresses from operators of the video monitoring center



#### **CCTV CAMERAS**

- Capture high-quality feed for network video recorders even at night
- Record sound for audio communication

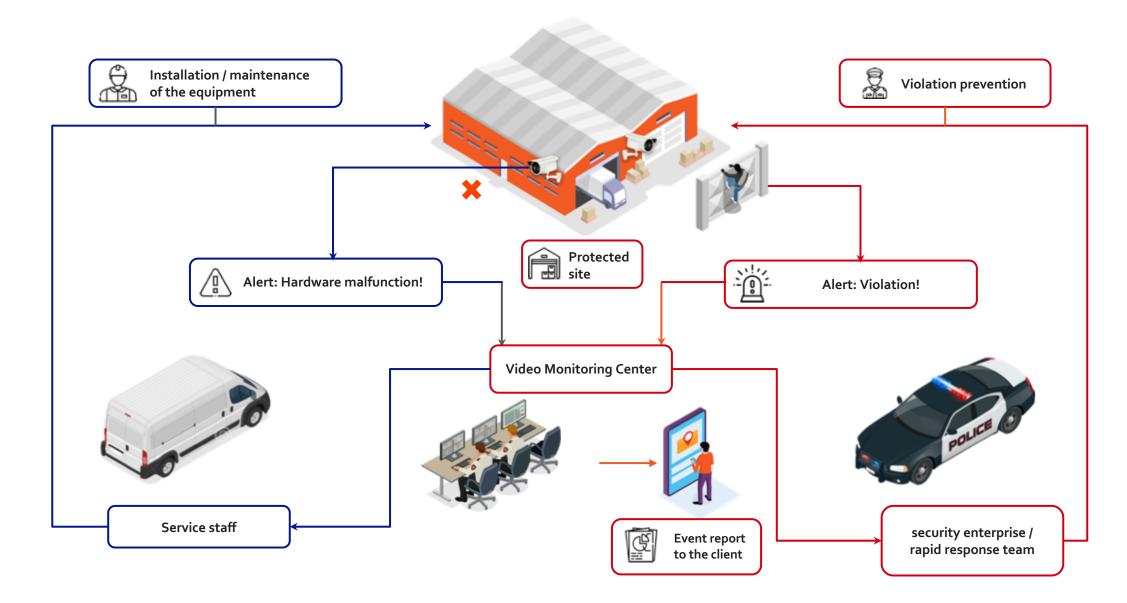


# AI-POWERED NETWORK VIDEO RECORDER

- Stores CCTV recordings
- Verifies all equipment functions as intended
- Enables two-way audio communication



## TASSIR DEFENDER: HOW IT WORKS?





## TASSIR DEFENDER: HOW IT WORKS?

#### TRASSIR NEURO DETECTOR

allows to detect intrusion into a protected area by a stranger, a car or a bicycle with the advanced filters for no false positives.

#### TRASSIR SABOTAGE DETECTOR

automatically detects any problems with the camera image. Reports image issues: camera defocus, change in the angle of view, lens flare or covering, link interruption, loss of the signal







# RESPONDING TO DETECTED THREATS QUICK REACTION KEEPS THE OBJECT SAFE

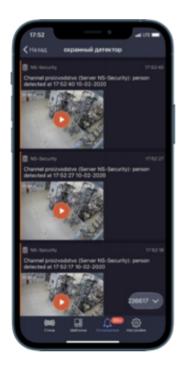
TWO-WAY AUDIO CONTACT allows to prevent crime and reduce the number of RRT calls.



#### **ALERT SYSTEM**

- TRASSIR Client
- Telegram
- Email









## TRASSIR DEFENDER: APPLICATION

Effective for protecting locations with open storage areas or sites with large perimeters





# To make sure the customer gets exactly what he needs, TRASSIR Defender is supported in terms of subscription-based pricing model.

#### **Technical Monitoring Plan**

- Continuous monitoring and control of CCTV performance
- Daily comparison with a reference frame
- Detection of sabotage

#### **Basic Plan**

- Continuous monitoring and control of CCTV performance
- Verification of the alarm event
- The client receives the real alarm and decides for himself how to respond to it

#### **Advanced Plan**

- Continuous monitoring and control of CCTV performance
- Verification of the alarm event
- Handling all the alerts by monitoring center operator
- Video surveillance system maintenance
- Rapid response team call in case of urgent alarms



## TRASSIR DEFENDER: USE CASES

# Romanian private security company



90 guards





1800 cameras2 operators



# Retail company Arabesque



32 guards





600 cameras
1 operator
32 sites



### Logistic company Agriinvest



15 guards





300 cameras 1 operator 15 sites



### Partner's benefits

- Option to increase the product line of value-added services and get the competitive advantages.
- Capability to offer affordable and effective protection of large areas and external perimeter.
- Ability to revolutionize the way of providing security services and become a market disruptor selling cutting-edge solution.
- Chance to boost the sales of CCTV hardware and increase own margin.

### What we offer

- Complex solution: software, hardware, technologies, monitoring center operating rules, and other things necessary for the functioning of the solution
- Marketing materials to increase the sales of the product
- Localization and adaptation of the solution and marketing materials according to the specific market demands

### TRASSIR DEFENDER: STEPS TO START

- Evaluate the security market and assess the demand of the product.
- □ Search the potential client for the pilot project to validate the pricing model and understand what we have to do in terms of localization for the regional market.
- ☐ Launch the pilot product.
- ☐ Scale the sales of the solution and related hardware in the region:
  - Create local video-monitoring center with native speakers which will be able to monitor all alarms generated by TRASSIR AI and respond to the real threats notifying authorities, security agencies and clients.
  - Provide the connection between authorities and security agencies who will be able to visit the site in case trespassing.
  - Organize the sales of the solution and related hardware to the clients in the region.

# CONTACTS



+44 208 187 6001

info@trassir.com



Hardware Catalog



Video Management Software Catalog



**Success Cases**